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THE PRACTICAL NURSERYMAN

and Horticultural Advertiser.

Vol. 10.

HUNTSVILLE, ALA., JUNE 15, 1902.

No. 6



TO NURSERYMEN, SEEDSMEN AND FLORISTS.

THE PRACTICAL NURSERYMAN
—AND—
HORTICULTURAL ADVERTISER.

W. F. HEIKES, Manager.

Issued monthly on the 15th. Sent only to those in the trade. We do not solicit subscriptions. If you value THE PRACTICAL NURSERYMAN, please accept it with our compliments. Our circulation covers a list of over 2,600 selected names of customers and correspondents, made up through many years of active wholesale business. Every name represents a buyer of nursery stock, and this list contains only the names of those who buy at wholesale.

Advertisements 10c. a line agate; \$20.00 a page; one-half page \$10.00; one-fourth page \$5.00. Advertisements must be received one week before the day of publication. Orders for advertising amounting to less than \$5.00 will not be accepted. Discounts: 3 times 5 per cent.; 6 times 10 per cent.; 12 times 25 per cent.

The circulation of this Journal will be confined strictly to Nurserymen, Florists and Seedsmen, and only invited advertisements of articles pertaining specially to these trades will be inserted.

MANUFACTURERS and others requiring Stencils, Steel Stamps, etc., write for our new 72-page, Illustrated Catalogue, now ready for mailing.

S. W. REESE & CO., 160 FULTON ST., N. Y.

Mount Arbor Nurseries,

E. S. WELCH, Proprietor,

Shenandoah, Iowa.

One of the largest
and most complete
lines of General
Nursery Stock on
the market.

SEND US YOUR LIST OF WANTS.

Correspondence and Inspection
Invited.

NEBRASKA Northern Grown Seedlings

APPLE SEEDLINGS, From French and Native Seed.

PEAR SEEDLINGS, From French and Kieffer Seed.

FOREST TREE SEEDLINGS,

Black Locust,

Russian Mulberry,

Ash,

Honey Locust,

Box Elder,

Russian Olive,

Maple.

CHERRY ON MAHALEB 1 AND 2 YEAR.

All stock guaranteed to be up to the best standard grades.

J. A. GAGE,

BEATRICE, NEB.

(236)

PEACH PITS

CROP OF 1901 AND 1902.

We are headquarters for natural Peach Pits. We handle only genuine mountain naturals such as we have planted ourselves for more than 30 years with such satisfactory results,—never a bad stand.

SAMPLE AND PRICE ON APPLICATION.

J. VAN LINDLEY NURSERY CO.,

POMONA, N. C.

Please favor us by mentioning this paper when writing to advertisers.

RAFFIA.

Best quality. Good color. Long strands. New importation now ready, Write for prices.

Thos. Meehan & Sons,

WHOLESALE DEPARTMENT:

Dreshertown, Montgomery Co., Penna.

(262)

NEBRASKA GROWN APPLE SEEDLINGS

are acknowledged to be the best. We have a large supply of them at right prices. Also

Apple Trees,
Peach Trees,
American and
Japanese Plums,
Shade Trees,
Forest Seedlings.
and Hedge Plants.

Correspondence Solicited

YOUNGERS & CO.,

(09)

GENEVA, NEB.

ANDRE LEROY NURSERIES,

ANGERS, FRANCE.

Established 1780.

BRAULT & SON, DIRECTORS.

Oldest and most reliable growers and shippers of nursery stock. For quotations apply to

ANDRE L. CAUSSE, Sole Agent,

[1512]

105-107 Hudson Street. NEW YORK CITY.

SURPLUS STOCK.

ALL A NO. 1 IN EVERY RESPECT.

Hardy Apple. All grades Ameriaca Plum. Houghton Gooseberries 2-1. Currants 2-1. Red and Black Raspberries. Blackberry. Asparagus. Grape 2-1 and 1-1. Fine Box Elder. Elm and White Ash 5-6, 6-9 and 8-10 ft. Forest Tree Seedlings 2 years. Box Elder 3-4 and 4-5 feet. Spiraea, Snowballs, Lilacs, Hydrangea, Honeysuckles, Golden Glow Paeonies, finest varieties. Apple, Plum, Pear and Cherry Grafts. A limited number of other articles.

Write us at once and secure bargains.

Correspondence invited,

Fairmount Nurseries,

PIERCE BECHTLE, Prop.,

LeMARS, IOWA.

HEIKES' Nurserymen's Caliper.

Price 65 cts. each: 6 for \$3.60; 12 for \$6.00. Six inches long, two inches wide. Gives all measurements from $\frac{3}{8}$ to 1 $\frac{1}{2}$ inches, from 3 mm to 8 mm.

W. F. HEIKES, Manager,
Huntsville, Ala.

CHEAP FARM LANDS

LOCATED ON THE YAZOO & MISSISSIPPI
VALLEY R. R. IN THE FAMOUS

YAZOO VALLEY

OF MISSISSIPPI—SPECIALLY ADAPTED TO
THE RAISING OF

**COTTON, CORN,
CATTLE and HOGS.**

SOIL RICHEST IN THE WORLD

Write for Pamphlets and Maps.

E. P. SKENE, LAND COMMISSIONER,
Central Station, Park Row, Room 340,
CHICAGO, ILL.

THE PRACTICAL NURSERYMAN.

The American Association of Nurserymen.

From the Florists' Exchange.

The twenty-seventh annual meeting of the American Association of Nurserymen was held at Milwaukee June 11 and 12, and was largely attended. Mayor Rose made an address of welcome, responded to by N. H. Albaugh, of Ohio. President Berckmans, in his annual address, spoke of the progress made in the nursery business the last quarter century, saying where trees and vines were formerly purchased by the hundreds they are now sold in car lots; while fruit was formerly considered a luxury it has now become a daily necessity of food. The President urged the necessity of each nurseryman having a specimen orchard of all fruits sent out by him that he may obtain budding and grafting wood from bearing trees only. He also advocated the establishment of schools for the instruction of employees in botany and general nursery work after the plan inaugurated by Thomas Meehan & Sons, of Germantown.

The President stated that receipts had been larger this year than any previous year, and reported a balance on hand of \$2,700.

Professor L. H. Bailey gave an informal but very interesting talk on general topics affecting the nursery business, in which he advocated the establishment of a bureau of publicity by means of which the public could be kept informed of new fruit regions, new gardens and growing interest in country life. Prof. Bailey spoke at length on the subject of abandoned farms which can be bought in New England at from three to twenty dollars an acre, and recuperated so as to yield a profit from their orchards. In closing he laid special stress upon the necessity of inculcating the love of growing things into the minds of children, and to that end country school grounds should be improved and garden clubs formed among the children.

N. H. Albaugh gave an amusing talk, dealing largely with the evils arising out of exaggerations regarding San Jose scale and other insects.

Colonel C. L. Watrous, of Iowa, read the report of the legislative committee, and in order to back up the committee in its efforts to secure desired legislation the following resolution was adopted by the convention:

Having suffered from the increasing numbers of insect pests and plant diseases whose ravages already cost the fruit growing and nursery interests of the country untold and yearly increasing millions and believing that quarantine regulations restricting the free transportation of infected fruits and plants in interstate and foreign commerce offer the only effective means of hindering the spread of such destructive pests and diseases;

Therefore, we, the American Association of Nurserymen, in annual convention assembled, hereby resolve:

(1) We believe that a well-guarded Federal quarantine law regulating both foreign and interstate commerce in fruits and plants offers our greatest hope of relief.

(2) We favor the passage of House Bill No. 10,999 now pending in the House of Representatives, and ask our Representatives and Senators to favor its prompt enactment into law without amendments.

(3) The Secretary of this Association is hereby authorized and directed to promptly transmit an official copy of these resolutions to each Representative and Senator in Congress, now in session at Washington.

Frederick W. Taylor, Acting Chief Department of Horticulture at St. Louis World's Fair, read a paper urging that nursery interests be there represented, and a resolution was adopted heartily endorsing the exposition and pledging the support of the Association.

The following officers were elected for the ensuing year: President, Chas. A. Ilgenfritz, Monroe, Mich.; Vice-President, D. S. Lake, Shenandoah, Iowa; Secretary, George C. Seager, Rochester; Treasurer, C. L. Yates, Rochester; Executive Committee, Wm. Pitkin, Rochester; N. W. Hale, Knoxville, Tenn.; Peter Youngers, Geneva, Neb.

Next place of meeting will be Detroit.
E. J.

The Huntsville Wholesale Nurseries.

JESSIE S. MOSS, PROPRIETOR.

W. F. HEIKES, MANAGER.

References: W. R. Rison & Co., Bankers, Huntsville, Ala., and the Mercantile Agencies

FALL OF 1902 AND SPRING OF 1903.

The publication of this list abrogates previous quotations.

Except where prices are agreed upon, these quotations are subject to change without notice.

See Terms and Conditions governing these quotations on another page.

HEIKES HUNTSVILLE TREES.

Distributing Points.

We are making St. Louis, Mo., Rochester, N. Y., and Philadelphia, Pa., distributing points, and will deliver free of freight charges to transportation companies, at either of these places, all orders in car lots, or in less than car lots, to be shipped from Huntsville on the dates named below. Drayage or transfer charges to these points to be paid by the purchaser.

FOR ST. LOUIS--Early shipments from September 20th to October 10th; late shipments from October 25th to December 10th, and in Spring.

FOR PHILADELPHIA AND ROCHESTER--November 1st and in Spring.

The orders will be packed in Huntsville, and those for less than car lots will be combined to make up car lots and shipped to these points and distributed promptly to the various railroads centering there. This plan insures quick time and low freight rates. Orders for less than car lots must be boxed at Huntsville. The price of boxes will be additional.

This offer to deliver to distributing points free of freight charges will not apply to less than car-lot orders, if shipment is required at other than the above named dates; but we will ship car-lot orders at any time after September 20th anywhere desired within the territory tributary to the cities designated, and will deduct from the bill the cost of freight to the nearest distributing point.

Inspector's Certificate.

This is the nurserymen's paradise. There are no injurious insects on nursery stock,—no slugs on pears, no aphids on cherries, plums, nor peaches, no San Jose Scale, Root-Knot, nor Crown-Gall on anything. There are some borers in peach roots; but everybody knows how to get them. We have inspector's certificate showing our nurseries to be free from San Jose Scale and other pernicious insects.

KIEFFER PEARS.

We feel quite sure that every nurseryman sells some Kieffer pear trees. We know that all of our customers do. Not every nurseryman grows as many as he needs. There is no nurseryman that grows as many as we do. Every nurseryman who is short of Kieffers, whether he lives North, South, East or West, should write us for prices before placing his orders. We cover the whole territory through our distributing points at St. Louis, Rochester and Philadelphia. We have grown a lot, with the especial intention to meet all competition by selling a little lower and at the same time growing better and handsomer trees. The roots of our pears are more fibrous and better furnished than can be bought anywhere else. We can supply either budded or grafted trees—no difference in price, as they are equally good. All on branched French roots. You will be surprised to learn that Kieffer pears can be grown so cheaply and so well and that we do the work so cheerfully for a small profit on each tree. If you wish to buy still cheaper we can supply a limited number on second-cut roots.

THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

For 100 rates add 1 cent each; for 10 rates add 2½ cents each to the 100 rates.

KIEFFER AND GARBER PEARS—Two Years. Budded or Grafted on French Pear Seedlings.

	CIPHER.	Per 10	Per 100	Per 1000
Two years, ¾ to 1 inch, 5 to 6 feet, well branched.....	<i>Fodder</i>			Sold
Two years, ¾ to ¾, 5 to 6 feet, well branched.....	<i>Folder</i>			Sold
Two years, 9-16 to ¾, 4 to 5 feet, well branched.....	<i>Follow</i>			\$55 00
Two years, ½ to 9-16, 4 to 5 feet, well branched.....	<i>Fondle</i>			50 00
Two years, 7-16 to ½, 3½ to 4½ feet, well branched.....	<i>Footish</i>			42 50
Two years, 3 to 4 feet, more or less branched.....	<i>Forage</i>			37 50

☞ The price of Garber is \$10.00 per 1000 additional to these quotations.

KIEFFER, LeCONTE AND GARBER PEARS—One Year, Grafted on French Seedlings, or Japan or Kieffer Seedlings.

	CIPHER.	Per 1000
One year, 5 to 6 feet, not branched.....	<i>Fabric</i>	\$60 00
One year, 4 to 5 feet, not branched.....	<i>Fable</i>	45 00
One year, 3 to 4 feet, not branched.....	<i>Farmer</i>	35 00
One year, 2 to 3 feet, not branched.....	<i>Farther</i>	30 00
One year, 1 to 2 feet, not branched.....	<i>Fathom</i>	25 00

☞ The price of Garber is \$10.00 per 1000 additional to these quotations.

STANDARD PEARS—One Year, Budded on Branched French Seedlings.

	CIPHER.	Per 1000
One year, 5 to 6 feet, not branched.....	<i>Fossil</i>	\$ 80 00
One year, 4 to 5 feet, not branched.....	<i>Foster</i>	70 00
One year, 3 to 4 feet, not branched.....	<i>Founder</i>	60 00

VARIETIES—Koonce, Early Harvest, Smiths, Howell, Clapp's Favorite, Bartlett, Duchess d'Angouleme, Seckel, Flemish Beauty, Beurre d'Anjou, Lawrence, Japan Golden Russet, Magnolia, Alamo.

SPECIAL—BARTLETT. Add two cents to above quotations.

APPLE TREES—One Year, Grafted. Whole Roots.

	CIPHER.	Per 1000
One year, 4 to 5 feet, not branched.....	<i>Gable</i>	
One year, 3 to 4 feet, not branched.....	<i>Garlic</i>	WRITE FOR PRICES
One year, 2 to 3 feet, not branched.....	<i>Gamble</i>	

VARIETIES—Yel. Transparent, Ea. Harvest, Red June, Horse, Buckingham, Kinnaird's Choice, Ben Davis, Red Limbertwig, Wine Sap, Gano.

PLUMS TREES—On Marianna Plum. Two Years.

	CIPHER.	Per 1000
Two years, ¾ to 1 inch, 5 to 6 feet, well branched.....	<i>Hammer</i>	Sold
Two years, 11-16 to ¾, 5 to 6 feet, well branched.....	<i>Happen</i>	Sold
Two years, 9-16 to ¾, 5 to 6 feet, well branched.....	<i>Harden</i>	Sold
Two years, 9-16 to ¾, 4 to 5 feet, well branched.....	<i>Harrow</i>	\$125 00
Two years, ½ to 9-16, 4 to 5 feet, well branched.....	<i>Hasten</i>	115 00
Two years, 7-16 to ½, 3½ to 4½ feet, well branched.....	<i>Halter</i>	100 00
Two years, 3 to 4 feet, more or less branched.....	<i>Haven</i>	75 00

Klondike
Wolf
DeSoto

Stoddard
Weaver

AMERICAN VARIETIES.
Forest Garden
Quaker

Hawkeye
Wyant

PLUM TREES—On Marianna Plum. One Year.

	CIPHER.	Per 1000
One year, ¾ to ¾, 5 to 6 feet, not branched.....	<i>Helmet</i>	
One year, 9-16 to ¾, 4 to 5 feet, not branched.....	<i>Heater</i>	
One year, ½ to 9-16, 4 to 5 feet, not branched.....	<i>Hector</i>	NOT FOR SALE
One year, 7-16 to ½, 3½ to 4½ feet, not branched.....	<i>Heller</i>	
One year, 3 to 4 feet, not branched.....	<i>Horton</i>	
One year, 2 to 3 feet, not branched.....	<i>Hollow</i>	

Klondike
Wolf
DeSoto

Stoddard
Weaver

AMERICAN VARIETIES.
Forest Garden
Wyant

Hawkeye
Hunt

THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

PLUMS TREES—On Marianna Plum. One Year.

	CIPHER.	Per 1000
One year, $\frac{3}{4}$ to 1 inch, 5 to 6 feet, well branched.....	<i>Lesson</i>	
One year, 1-16 to $\frac{3}{4}$, 5 to 6 feet, well branched.....	<i>Letter</i>	
One year $\frac{3}{4}$ to 1-16, 4 to 5 feet, well branched.....	<i>Liking</i>	
One year, 9-16 to $\frac{3}{4}$, 4 to 5 feet, well branched.....	<i>Lumber</i>	
One year, $\frac{3}{4}$ to 9-16, 4 to 5 feet, well branched.....	<i>Limpid</i>	SOLD
One year, 7-16 to $\frac{3}{4}$, $\frac{3}{4}$ to 4 $\frac{1}{2}$ feet, more or less branched.....	<i>Linger</i>	
One year, 3 to 4 feet, more or less branched.....	<i>Liquor</i>	

ORIENTAL VARIETIES.

Abundance (Botan)	Climax	Red June (Red Nagate)	Wickson	Burbank
Pottawattamie	Wild Goose	POOLE'S PRIDE		Gonzales

CHICKASAW VARIETIES.

CHERRY TREES—Two Years. On Mahaleb.

	CIPHER.	Per 1000
Early Richmond,	$\frac{3}{4}$ to 1 inch, 5 to 6 feet, well bran'd..... <i>Object</i>	\$175 00
Vladimir,	$\frac{3}{4}$ to $\frac{3}{4}$, 4 $\frac{1}{2}$ to 5 $\frac{1}{2}$ feet, well bran'd..... <i>Oblong</i>	150 00
Dyehouse,	9-16 to $\frac{3}{4}$, 4 feet and up, well bran'd..... <i>Octave</i>	125 00
Baldwin,	$\frac{1}{2}$ to 9-16, 3 $\frac{1}{2}$ feet and up, well bran'd..... <i>Office</i>	100 00
	$\frac{3}{4}$ to 4 feet, branched..... <i>Onward</i>	80 00
	2 to 3 feet, more or less branched..... <i>Order</i>	70 00
L. Montmorency,	$\frac{3}{4}$ to 1 in., 4 $\frac{1}{2}$ ft. and up, well bran'd..... <i>Oblige</i>	175 00
Ostheimer, Suda,	$\frac{3}{4}$ to $\frac{3}{4}$, 4 ft. and up, well bran'd..... <i>Obscure</i>	150 00
English Morello,	9-16 to $\frac{3}{4}$, 3 $\frac{1}{2}$ ft. and up, well bran'd..... <i>Observe</i>	125 00
Wragg, Manger,	$\frac{1}{2}$ to 9-16, 3 ft. and up, well bran'd..... <i>Obtain</i>	100 00
Montmorency Ord.,	3 to 4 feet, branched..... <i>Ocean</i>	80 00
Terry (Ea. Russ.)	2 to 3 feet, more or less branched..... <i>Orbit</i>	70 00
Thirty Days,		
Early Morello,		

CHERRY TREES—One Year. On Mahaleb.

	CIPHER.	Per 1000	
One year, 4 to 5 feet, well branched	<i>Picket</i>	\$135 00	
One year, 3 to 4 feet, well branched	<i>Faling</i>	125 00	
One year, 2½ to 3 feet, well branched	<i>Panel</i>	115 00	
One year, 2 to 2½ feet, branched	<i>Parade</i>	100 00	
One year, 1 to 2 feet, little if any branched	<i>Pastor</i>	65 00	
Dyehouse	Snda	Montmorency (Ord.)	Ostheimer
Early Richmond	English Morello	Manger	Wragg
Terry (Ea. Russ.)	Large Montmorency	Baldwin	Thirty Days
Early Morello	Vladimir		

PEACH TREES—On Peach. Leading Varieties.

Our Peach trees are budded on seedlings grown from Tennessee and Alabama pits. They are free from aphid, Root-Knot and Crown-Gall. We can supply beautiful large, medium and small-sized trees. The land upon which our Peach trees are grown produce a well-matured tree, with fine fibrous roots. Our peach trees have been grown with especial reference to the Southern trade, where medium or small sizes are mostly wanted. The San Jose Scale, Yellows and Rosette are unknown in this section, and we have been careful not to bring in any buds from affected localities.

One year, 1 to 2 feet, little if any branched.....	Render	CIPHER.	Per 1000	
One year, 2 to 3 feet, little if any branched.....	Resource			
One year, 3 to 4 feet, under 7-16 to $\frac{1}{2}$, little if any branched.....	Reserve			
One year, 7-16 to $\frac{1}{2}$, 3 $\frac{1}{2}$ to 4 $\frac{1}{2}$ feet, more or less branched.....	Recite			SOLD
One year, $\frac{1}{2}$ to 9-16, 4 to 5 feet, branched.....	Rattle			
One year, 9-16 to $\frac{3}{4}$, 4 to 6 feet, branched, No. 1.....	Rather			
One year, $\frac{3}{4}$ to $\frac{3}{4}$, 5 to 6 feet, branched, extra.....	Ransom			
One year, extra, $\frac{3}{4}$ to 1 inch, 5 to 7 feet, branched.....	Rancor			
Admiral Dewey	Emma	Jewell	Salway	
Alexander	Everbearing	Kalamazoo	Stump the World	
Angel	Early Tillotson	Lady Ingold	Slappy	
Beer's Smock	Foster	Lemon Cling	Sneed	
Belle of Ga.	F. St John	Lewis	Stephen's Rareripe	
Bokara No. 3	Family Favorite	Levy's Late	Stinson's Oct.	
Capt. Ede	Fitzgerald	Longhurst	Thurber	
Carman	Globe	Mamie Ross	Triumph	
Crawford's Early	Gold Drop	Mountain Rose	Victor	
Crawford's Late	Gold Mine	Matthews Beauty	Wager	
Champion	Greensboro	Old Mixon Free	Waddell	
Crosby	Gov. Hogg	Picquet's Late	Waldo	
Cnklin	Heath Chng	Reeve's Favorite	West's Oct.	
Early Rivers	Hill's Chili	Red Rivers	Wonderful	
Elberta	Hiley (Ea. Belle)	Susquehanna		

THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

BUDS.

Orders will not be accepted for less than two dollars' worth of Buds, and if required in less quantities than one hundred of a variety, double the hundred rates will be charged.

Orders for Buds can be made upon us with confidence. We take especial pains to keep all our sorts pure, renewing frequently from bearing trees.

Special prices will be given on orders of 5,000 or more of leading varieties.

	CIPHER.	Per 100	Per 1000
PEACHES—Leading varieties	<i>Ycdaer</i>	\$ 30	\$1 25
PEARS—Kieffer, Garber, LeConte, Golden Russet.....	<i>Yellow</i>	80	1 50
CHERRIES—Leading varieties.....	<i>Yelping</i>	50	2 50
CHERRIES—Baldwin	<i>Yucca</i>	50	2 50
PLUMS—Leading varieties	<i>Yuma</i>	30	1 50

HEIKES-BILOXI NURSERIES CO., Biloxi, Mississippi.

Address all correspondence on business with these Nurseries to
W. F. HEIKES, Manager, Huntsville, Ala.

On stock grown at Biloxi, the freight is to be paid from there, by the buyer. The prices of boxing and baling to be added to quotations. Terms and conditions are the same as for the Huntsville Wholesale Nurseries.

PECANS—Best Budded Paper Shell Varieties.

	CIPHER.	Per 100
One year, 4 to 5 feet.....	<i>Gabbie</i>	\$85 00
One year, 3 to 4 feet.....	<i>Gallie</i>	75 00
One year, 2 to 3 feet.....	<i>Gallon</i>	60 00
One year, 1 to 2 feet.....	<i>Gaston</i>	50 00

SEEDLINGS, Selected Nuts—1 to 2 feet, \$15; 2 to 3 feet, \$25; 3 to 4 feet, \$35 per 100.

ROSES==Field Grown.

We have a very fine stock of Roses at Biloxi this year, especially in the Hybrid Perpetuals, Mosses, Crimson Rambler, Marechal Niel and Climbing Perle des Jardins. The Marechal Niel and Climbing Perle des Jardins are grafted on Manettii, making much handsomer and better plants than by budding.

OWN ROOTS, GRAFTS AND BUDS.—A few varieties marked b. are buds; when marked g. they are grafts; when marked b. g. they are both buds and grafts, and when marked b. g. c. they are buds, grafts and own roots; where there are no marks they are on own roots.

	CIPHER.	Per 100	Per 1000
Two years, No. 1.....	<i>Rosette</i>		\$80 00
Two years, No. 1½.....	<i>Robust</i>		70 00
Two years, No. 2.....	<i>Rocket</i>		50 00

HYBRID PERPETUALS.

Anna de Diesbach, b. c.	Gen. Jacqueminot, c.	Mad. G. Luizet, c. g.
Alfred Colombe, c. g.	Gloire de Margottin, c.	Mabel Morrison, c.
Baroness Rothschild, c. g.	John Hopper, g. c.	Mar. P. Wilder, c. g.
Ocoquette des Alps, g.	La Reine, c.	Magna Charta, c.
Clio, c.	Margaret Dickson, c.	P. Camille de Rohan, c. g.
Countess of Oxford, c. g.	Mad. Chas. Wood, g.	Paul Neyron, c.
Fisher Holmes, c. g.	Mad. Victor Verdier, c. g.	Prince Cam. de Rohan, g. b. c.
Francis Levet, c.	Merveille de Lyon, c. g.	Ulrich Brunner, c.
Gen. Washington, c. g.		

MOSSSES.

Blanche Moreau, c.	Crested Moss, g.	Princess Adelaide, g.
Blanche Robert, c.	Glory of Mosses, g.	Perpetual White Moss, c. g.
Comtesse de Murinais, c.	Henry Martin, c.	White Bath, c.
Capt. John Ingram, c.	Luxemburg, c. g.	

MISCELLANEOUS

We will give special prices on small plants of these varieties for lining out.

We will give special prices on small quantities of these		CIPHER.	Per 100	Per 1000
Two years, No. 1.....		<i>Ramble</i>		\$80 00
Two years, No. 1½.....		<i>Rancid</i>		70 00
Two years, No. 2.....		<i>Racket</i>		50 00
Agnes E. Carman, c.	Dawson, c.	Pink Rambler (Dawson), c.		
Belle Poitevine, c.	Harrisons Yellow, c.	White Rambler, c.		
Blanc Double de Coubert, c.	Mad. George Bruant, c.	Yellow Rambler, c.		
Crimson Rambler, c.				

CLIMBING TEA.

Devoniensis, c. g.	Perle des Jardins, c. g.	Woodland Marguerite, c.
Marechal Niel, c. g.	R. M. Henriette, c. g.	

Unsolicited Testimonials.

IOWA, May 7, 1902.—“The 5 boxes of trees shipped to me are received and unpacked. I find the number correct and the trees are fine.”

MICHIGAN, May 5, 1902.—“The shipment of trees arrived safely, were in good condition and were very satisfactory.”

IOWA, May 2, 1902.—“The stock from you was fine, perfectly dormant, and most of it sold readily.”

NEBRASKA, May 1, 1902.—Three boxes just come in. Have opened one—they are ‘dandies.’”

KANSAS, April 30, 1902.—“I will say in regard to the trees that I got of you that they were just ‘capital,’ and should like to have your prices for Fall.”

NEBRASKA, April 26, 1902.—Stock all right on arrival.”

IOWA, April 26, 1902.—“By the way I must say that the boxes ‘Wisely’ and ‘Talmud’ opened out in good shape and were all right.”

COLORADO, April 24, 1902.—“Crimson Ramblers arrived safely and appear to be in the best condition.”

NEBRASKA, April 22, 1902.—“The peaches arrived in most excellent condition and were certainly a fine lot.”

KANSAS, April 20, 1902.—“The trees shipped from St. Louis are duly received in first class condition.”

NEBRASKA, April 15, 1902.—“Hoping you will treat me as well in this deal as you have in former deals I have had with you.”

NEBRASKA, April 15, 1902.—“The cherry 1 year 4 to 5 feet cut-backs are very smooth and clean.”

ILLINOIS, April 13, 1902.—“The box of roses opened up fine.”

NEBRASKA, April 4, 1902.—“I send draft for \$300 on account. Will send balance soon. Trees are all satisfactory.”

ILLINOIS, April 2, 1902.—“Trees received last Saturday all O. K. as to grade and condition.”

NEBRASKA, April 1, 1902.—“The car of trees arrived to-day, are unpacked and we find them all in good condition.”

KENTUCKY, March 31, 1902.—“Box of goods came in on the 29th in good shape. Thanks for prompt work.”

MISSOURI, March 29, 1902.—“Received your trees a few days ago and found them, as usual, correct in count and first-class in every respect.”

NORTH CAROLINA, March 27, 1902.—“The box of trees arrived yesterday and were all right—the best packed box of trees I ever saw, and tho’ so long on the road are in perfect condition. Will order in the future from your house.”

IOWA, March 24, 1902.—“Peach and pears received in good condition.”

ILLINOIS, March 24, 1902.—“The stock came to hand and opened up all right, and was well pleased with the stock.”

KANSAS, March 22, 1902.—“The box of peach came in due time and opened up in perfect condition.”

MISSOURI, March 22, 1902.—“Been buying trees of you occasionally for 20 odd years and never received a bad lot. Wonder how you can produce such uniformly fine roots.”

GEORGIA, March 22, 1902.—“You will have but little difficulty to sell, as your peach trees were much the best stock delivered here.”

MISSOURI, March 19, 1902.—“I unpacked the roses this afternoon and found them in good order and very nice.”

KANSAS, March 12, 1902.—“Box of Roses arrived in good condition and we herewith enclose you draft for \$19.80.”

GEORGIA, Dec. 4, 1900.—“Am highly pleased with your trees, and thank you for prompt attention.”

Terms and Conditions Governing Quotations in the Price List of the Huntsville Wholesale Nurseries.

RATES.—As we send this list to the trade only, we make the difference in prices between the 10, 100 and 1000 rates very slight—simply sufficient, as a rule, to cover the difference in the expense of handling in the smaller numbers. We uniformly tie in bunches of 10, when consistent with the order, and we suggest to our customers to make their orders for varieties in multiples of 10 as far as practicable. Orders for 50 and not over 300 trees, if for not less than 10 of a variety, will be charged at the rate per hundred, orders requiring 300 trees or more, and not less than 10 of a variety, will be filed at the lowest quoted prices. Orders for less than 10 trees of one variety, will be charged at the rate per ton.

SEASON.—Our packing and shipping season begins by the 20th of September, and continues until about the first of March.

We have great advantages to offer here in early shipments for the North in Spring. We do not accept orders for trees we do not grow, as we never buy trees to sell again. You can depend upon us for fresh dug trees. Each order is taken up separately, and not until it is wanted for shipment.

SHIPPING DIRECTIONS.—We respectfully beg our patrons to furnish us with explicit directions as to shipping, and the mode of conveyance by which they desire trees forwarded. When no particular directions are given, we forward according to the best of our judgment. *But in no case do we assume any responsibility as to safe delivery and condition of Trees and Plants after a proper shipment by us.*

RELEASE.—When prepayment of freight is not required, we will Release and Guarantee, and take forwarder's receipt and mail to consignee. It is left to the option of the shipper of trees over some railroads, whether he will release them or not under the clause "Value less than \$5.00 per 100 lbs." If released under this clause, the freight is less on roads governed by this classification, and we will assume it to be proper to make this release, without reference to the value of the trees, unless instructed to the contrary. This clause does not apply upon roads under some of the district classifications, and because of this confusion we will not be held responsible for any oversight to release, unless instructed by our customers. Claims for delay or loss must be made to the forwarders.

PACKAGES.—The cost of package must be added to the prices quoted in this list, as follows: Boxes 30 inches square, from 7½ to 9 feet long, as the trees may require, each \$2.50; boxes 24 inches, \$2.00; boxes 18 inches, \$1.50; bales from 25c. to 75c. each.

PACKING.—Goods will be packed in moss, and special care taken to insure their arrival in the best condition.

ASSORTMENTS.—We do not require customers to take an assortment they do not wish, but will sell one variety alone if desired. If any substitution can be allowed, either in grade or variety, it should be so stated when making the order. As a rule we do not substitute without permission.

CAUTION.—We accept all orders upon the condition that they shall be void, should any injury befall the trees from frost, hail, storm, fire, or other causes over which we have no control.

TERMS.—Cash. When desired, we will allow 30 to 60 days from date of shipment to responsible,

prompt-paying customers. Parties with whom we have had no business transactions, will save time by sending reference, with order. We wish it expressly understood that payment is expected from the first collections made, and the time named is only intended as so many days of grace in which to make returns. To northern customers, who wish to lay in stock for Spring trade, we will ship late in Fall or early in Spring, and allow time for payment till May 15th. If shipment is required in the Fall for Spring use, a note is to be given upon receipt of the trees. We do not allow any discount for cash, but we make our prices low to command cash, or prompt returns. In orders when the time is not mentioned, 30 days is to be understood. Interest at the rate of 8 per cent per annum must be paid on over due accounts. Should prices be changed, either higher or lower, during the season, the prices ruling at the time the order is made, are expected to stand.

FORMS OF PAYMENT.—All bills are payable at the office of the seller, and remittances should be made by drafts on New York, Chicago or St. Louis, or by money orders on some Express Company, or by postal orders. We will, however, accept checks from those of our customers who may be located at places having no banking, express or postal facilities, provided they make them in every case payable "with exchange", or add ¼ of one cent, to the amount of the bill for the cost of collection.

GRADES.—We grade very carefully, in some cases by caliper, in others by height. When graded by both caliper and height, the caliper must govern, as the height then named is only to be considered approximately. When graded by height or caliper, we include the lower number and exclude the higher. Instance: in a grade of 4 to 5 feet trees, the 4 feet trees are included, but not the 5 feet trees. If 5 feet trees are wanted, the 5 to 6 feet grade must be ordered.

GUARANTEE OF GENUINENESS.—While we exercise the greatest diligence and care to have all our Trees, etc., true to label, and hold ourselves in readiness, on proper proof, to replace all trees, etc., that may prove untrue to label, free of charge, or refund the amount paid, it is mutually understood and agreed to, between the purchaser and ourselves, that our guarantee of genuineness shall in no case make us liable for any sum greater than that originally received for said trees, etc., that shall prove untrue.

ACCEPTANCE.—Notice should be sent us by telegraph, at our expense, if there is any cause of complaint, or should the trees be refused, stating reasons. Claims for deduction, from whatever cause, will receive consideration only when made promptly upon the receipt of the trees. If trees show any signs of shrivelling upon arrival, they can usually be restored by being thoroughly watered and buried entirely under the ground for two or three days. Should there be any frost in the trees upon arrival, they should not be removed from the box until the frost is all out. The box should be placed in the cellar or protected in some other way. The presence of frost in the boxes is not to be considered an evidence of bad condition, as we pack to secure the trees against damage, if the frost is allowed to come out in the natural way. Goods will be considered accepted if removed from the boxes in which they are packed, without notice of complaint to us and without our orders for their disposition.

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[1921]

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